



2019

Impact Report

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IN A WORLD OF TECHNOLOGY, PEOPLE MAKE THE DIFFERENCE

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FOREWORD

Since its beginning, in the year 2000, SanCoffee has been working aligned with its core values and vision. Looking back at these last 19 years, we feel extremely proud of every single step we have taken. The focus on our relationships and the mission of delivering prosperity to all our stakeholders have been remarkable along this journey. All the success we have achieved and the happiness we have lived, helped us to further consolidate our life cycle as a coop business.

So, that is a lot to toast, raising a cup of SanCoffee:

The level of engagement of coop members, partner producers and local communities have reached new heights. Not only our 20 SanCoffee Coop farmers but also dozens of small coffee growers actively participated in our export program.

Also, the export program focused on small coffee holders from local communities has turned 7 years old. The project, whose objective is to bring them into our platform has been able to integrate new neighboring communities. Some of the results have clearly showed us how proud of their cherries small coffee holders are and how much they can thrive with this program.

Moreover, during 2019, we have revisited our strategic plan. All coop members and co-workers have worked together to consolidate this important document, reinforcing our mission, vision and core values. This process was instrumental in raising alignment and engagement among all our stakeholders. It will definitely keep guiding us towards an exciting future.

Among a few actions resulting from this plan, two additional boards are now in place within SanCoffee's Governance.

One of them, the Impact Committee is fully dedicated to expanding and better coordinating our sustainability actions in terms of social and environmental responsibility. The second one, the Marketing Committee will guide our branding and costumer relationship activities, in order to strengthen even more our roots in the grounds of the specialty market.

Furthermore, this year SanCoffee set new records on export volumes and numbers of countries our coffees have been shipped to. Despite of an extremely challenging crop cycle in Brazil, particularly quality wise, we remained loyal to the consistency in quality and to the excellence in service. Thanks to the support and partnership of our clients and friends around the world, these results will trigger more motivation and will keep ourselves working tirelessly in each tinny detail to honor the trust devoted to SanCoffee.

Finally, we see the way forward crystal clear. For the next 20 years it has been exciting to feel that SanCoffee is more united than ever, capable of strengthening its relationships and keep delivering prosperity to all stakeholders. These beliefs are stronger than ever in our minds and in our hearts. And this is the way SanCoffee will drive its actions.

Sincerely,
Henrique Dias Cambraia
SanCoffee's President



ABOUT SANCOFFEE

VISION

To be a platform for continuous transformation in the specialty coffee chain

MISSION

We cultivate relationships,
We harvest trust and
We deliver prosperity

VALUES

Consistency

To fulfill and deliver exactly what was agreed, always.

Innovation

To be open to change and always go after ways to improve.

Integrity

To behave always accordingly to our beliefs and principles.

Stewardship

To take care and serve with full attention and no indifference.

Transparency

To provide free access; To be open and frank with no hidden agenda.

SANCOFFEE

SanCoffee was born in 2000 out of a dream shared by a group of coffee growers located around the town of Santo Antonio do Amparo, State of Minas Gerais. With great support and encouragement from Mr. Fernando Paiva, pioneer of specialty coffees in Campo das Vertentes since the 60's, these producers acquired a warehouse and founded the cooperative. Very early, these growers had a vision for the nascent specialty coffee market and for advancing coffee farming in the region. Over time, the infra-structure has evolved to state-of-the-art, fully automated, dry milling and warehousing solutions. Since its inception, SanCoffee has been a major driving force for the development of specialty coffee in the Campo das Vertentes.



COOP MEMBERS

Fazenda Arco Íris . Fazenda Boa Vista and Fazenda Santa Bárbara . Fazenda Bom Jardim . Fazenda Café Citro . Fazenda Bom Jardim . Fazenda Cerrado Grande . Fazenda Cruzeiro and Fazenda Sobrado . Fazenda Curral de Minas . Fazenda Faria . Fazenda Guariroba . Fazenda Mumbuca . Fazenda Pinhal and Fazenda Santo Antônio . Fazenda Samambaia and Fazenda Campo Alegre . Fazenda Santa Clara . Fazenda São Carlos . Fazenda São Paulo . Fazenda São Sebastião . Fazenda Serra Negra . Fazenda Taquaral . Fazenda Vila Boa.



GROWER WORD

"As a SanCoffee coop member and owner of Fazenda Santa Clara, I feel honored to be part of the Social and Environmental Impacts Committee. I see this initiative as a great opportunity to share our experiences and implement actions that will have a positive impact on the lives of collaborators and coffee growers partners. With the strength of our union we hope to contribute to the conservation of the environment and to generate progress and prosperity in the communities around us that will certainly benefit from the plan of structured actions within the scope of the Social and Environmental Impact Program "

Paulo Afonso de Resende - Fazenda Santa Clara

OUR PEOPLE

Quality Lab
06
Administration
05
Warehouse
17



16

Courses and trainings
provided during the year
of 2019

BENEFITS:
+ EFFICIENCY
+ EXCELLENCE
PESRONAL DEVELOPMENT
PEER RECOGNITION

COURSES TRAININGS

LONG TERM RELATIONSHIPS WITH THE TEAM

Co-workers with more than 15 years



COMMUNITY

BEYOND BORDERS PROGRAM

Number of Association: 02

Supported growers: 73

Total Production : 10,000 bags of 60kg

Number of bags exported: 3,125

Average Coffee Score: 82.5

Highlights

Growers empowerment . Coffee Quality Improvement . Better conditions of life . Sense of pride . Stronger Relationships .



KINDERGARTEN

Municipal Kindergarten

Project: Construction of a Toy Library

Number of children assisted: 57

Age range: 0 to 7 years old

Pedagogical team: 10 people

Highlights

Development of creativity . Increment in focus and skills . Stronger aptitude to perform activities . Personal development .

SUSTAINABILITY



IMPACT COMMITTEE

In order to better coordinate and expand its actions in environmental and social areas, an Impact Committee has been created by SanCoffee. The committee is formed by member coffee growers and co-workers and will integrate actions in different farms as well as design projects aimed at the conservation of nature. Furthermore, this will provide development opportunities for the Santo Antônio do Amparo surrounding communities.

B-CORP CERTIFIED



It is such a joy to announce that SanCoffee was awarded the B-Corp certification in 2019. As part of this amazing movement, SanCoffee hopes to create true impacts for present and future generations as well as share these values and purpose with all stakeholders.

SUSTAINABILITY AWARD

In 2019 Fazenda Pinhal, one of SanCoffee member farms has been awarded the prize for most sustainable coffee farm in Brazil by the leading national agribusiness publication "Globo Rural". This prize recognizes Fazenda Pinhal's efforts in the protection of local forests and wild life.



ENVIRONMENT

ENVIRONMENTAL EXCELLENCE PROJECT

Pilot farm

Fazenda Samambaia
"Campo Alegre area"

Total area
500 hectares

Coffee area
393 hectares

Legal Reserve
107 hectares
Disturbed area
24 hectares

The project was created to ensure the conservation not only of the forests, but also of the biodiversity, in addition to the recovery of deteriorated areas and protection of all water sources. By doing so, we aim to maintain the scenic beauty of the landscape in Campo das Vertentes and even the well being of human populations.

HIGHLIGHTS

2,400
NATIVE TREES PLANTED

12,000
VETIVERIA ZIZANOIDES (GRASS)
PLANTED

04
DAMS RECOVERED

04
SPRINGS RECOVERED

03
GULLIES RECOVERED

RFID TECHNOLOGY

Since 2018, SanCoffee's warehouse has been fully automated with the aid of RFID technology. The implementation of this system will ensure traceability and more efficient operation inside the warehouse.

Highlights

Time optimization . Traceability and storage reliability . Real time control and information . Integration of all sectors in a single platform . Team empowerment .



Bags received: 128,207 bags
Processed bags: 70,453 bags

SANCOFFEE DATA

SANCOFFEE IN THE FIELD

SanCoffee in the field is program developed to support the member and partner farms. In the beginning of the harvest season, SanCoffee's quality team visits the farm and provides training to managers and employees in order to establish best procedures and standards. As a consequence, producers are able to increase quality and consistency in coffees delivered.

Highlights

Coffee quality awareness . Strengthening relationships with farms . Knowledge exchange . Information based on scientific approach .



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